

Part I – April 3, 2023 9 a.m. - Noon

Remodel Your Revenue Cycle

Part I gives practice managers, administrators, billing managers, and physicians the tools to truly evaluate your practice performance and keys to improving the financial outcomes of the business. Learn common pitfalls and best bill practices while focusing on the improvement of the bottom line.

Agenda

- Key Financial Performance Indicators
- Best Billing Practices Assessments
- Hiring Competent Billing Managers and Coders
- Crafting Financial Policies That Produce Results and Don't Put Patients Off
- Optimizing Technology in Your Business Office
- Why Financing Works for Patient with High Deductibles
- Exactly How to Ask for Prepayment for Services and Surgery
- Tips on Obtaining Prior Authorization and Fighting Denials
- Turning Accounts Over to Collections: Your Guide
- Question & Answer Session
- Resources

Part II– April 11, 2023 1:00 – 4:00 p.m.

2023 E/M Updates and Proficient Surgical Coding

Part II gives a comprehensive look into effective and accurate CPT® coding and modifier usage for common orthopedic procedures. Participants will learn how to apply modifiers to decrease potential denials and avoid unnecessary risk of audit. Focused orthopedic surgery updates and changes will be discussed in detail to ensure associates understand and confidently apply these new and revised coding changes. We will do a high-level overview of the 2023 E/M changes as well.

Agenda

- 2023 E/M Updates for Inpatient, Observation, and Consultations
- MDM Criteria – Key Definitions to optimize coding
- Time Criteria for applicable categories
- E/M Modifiers 24, 57, 25
- Modifier 25 with E/M services and joint injections
- When shouldn't E/M services and procedures be reported together?
- Documentation Strategies to optimize billing
- Appeal strategies for E/M and office procedures
- ICD-10 Coding for Common Injuries/Conditions
- Surgical Coding Concepts for Common Orthopedic Procedures
- Joint Arthroplasty Updates: Revisions and Staged Procedures
- Sports Medicine: Shoulder, Hip, and Knee Arthroscopy updates
- Fracture Care
- Itemized billing vs Global fracture care billing
- NCCI Edits for Fracture Care
- Common In-Office Procedures
- Intra-articular injections
- Foreign body removal
- Question & Answer Session
- Resources